

FLOvate Solutions

PRICING POLICY

Service Fees																			
Support Fees	£1,000 per quarter																		
Standard Billing Rates (at the Effective Date)	<table border="0"> <tr> <td>Business Analyst</td> <td>£100 per hour</td> </tr> <tr> <td>Quality Assurance</td> <td>£75 per hour</td> </tr> <tr> <td>Data Conversion/ Migration</td> <td>£100 per hour</td> </tr> <tr> <td>Configuration</td> <td>£80 per hour</td> </tr> <tr> <td>End User Training</td> <td>£80 per hour</td> </tr> <tr> <td>Administration Training</td> <td>£95 per hour</td> </tr> <tr> <td>Development</td> <td>£110 per hour</td> </tr> <tr> <td>Deployment</td> <td>£100 per hour</td> </tr> <tr> <td>Project Management</td> <td>£125 per hour</td> </tr> </table>	Business Analyst	£100 per hour	Quality Assurance	£75 per hour	Data Conversion/ Migration	£100 per hour	Configuration	£80 per hour	End User Training	£80 per hour	Administration Training	£95 per hour	Development	£110 per hour	Deployment	£100 per hour	Project Management	£125 per hour
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Fees are exclusive of Microsoft Azure hosting costs which are payable by the Client (Standard and Advanced).																			

ULAC Pricing		
<p>ULACs are priced according to the volume of ULACs purchased. There are economies of scale and the per-ULAC price decreases the more the client purchases:</p>		
ULACS	100	£ 7.00
	500	£ 6.00
	1000	£ 5.00
	2000	£ 4.00
	3500	£ 3.00
	5000	£ 2.00
<p>For example, if a client purchased 700 ULACs the pricing will be as follows:</p> <ul style="list-style-type: none"> • 100 ULACS @ £7.00 each = £700 • 400 ULACS @ £5.00 each = £2,000 • 200 ULACS @ £4.00 each = £800 • Total cost = £3,500 		