

FLOvate Solutions

PRICING POLICY

Service Fees																			
Support Fees	£1,000 per quarter																		
Standard Billing Rates (at the Effective Date)	<table border="0"> <tr> <td>Business Analyst</td> <td>£100 per hour</td> </tr> <tr> <td>Quality Assurance</td> <td>£75 per hour</td> </tr> <tr> <td>Data Conversion/ Migration</td> <td>£100 per hour</td> </tr> <tr> <td>Configuration</td> <td>£80 per hour</td> </tr> <tr> <td>End User Training</td> <td>£80 per hour</td> </tr> <tr> <td>Administration Training</td> <td>£95 per hour</td> </tr> <tr> <td>Development</td> <td>£110 per hour</td> </tr> <tr> <td>Deployment</td> <td>£100 per hour</td> </tr> <tr> <td>Project Management</td> <td>£125 per hour</td> </tr> </table>	Business Analyst	£100 per hour	Quality Assurance	£75 per hour	Data Conversion/ Migration	£100 per hour	Configuration	£80 per hour	End User Training	£80 per hour	Administration Training	£95 per hour	Development	£110 per hour	Deployment	£100 per hour	Project Management	£125 per hour
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Fees are exclusive of Microsoft Azure hosting costs which are payable by the Client (Standard and Advanced).																			

ULAC Pricing													
ULACs are priced according to the volume of ULACs purchased. There are economies of scale and the per-ULAC price decreases the more the client purchases:													
ULACS	<table border="1"> <tr> <td>100</td> <td>£ 7.00</td> </tr> <tr> <td>500</td> <td>£ 6.00</td> </tr> <tr> <td>1000</td> <td>£ 5.00</td> </tr> <tr> <td>2000</td> <td>£ 4.00</td> </tr> <tr> <td>3500</td> <td>£ 3.00</td> </tr> <tr> <td>5000</td> <td>£ 2.00</td> </tr> </table>	100	£ 7.00	500	£ 6.00	1000	£ 5.00	2000	£ 4.00	3500	£ 3.00	5000	£ 2.00
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For example, if a client purchased 700 ULACs the pricing will be as follows:													
<ul style="list-style-type: none"> • 100 ULACS @ £7.00 each = £700 • 400 ULACS @ £5.00 each = £2,000 • 200 ULACS @ £4.00 each = £800 • Total cost = £3,500 													